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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 10, 1990 through February 8, 1990) and cumulatively (September 1, 1989, through February 8, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 1/10/90/ THROUGH 2/8/90

CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	19	647	$25305	$27070	*	*	*	42	1187	$27605	$26548	$32500	$27500	$23000
BUSINESS ADMIN (INCL MGMT	3	57	21833	22347	*	*	*	3	243	21833	21855	*	*	*
DISTRIBUTION MANAGEMENT	+	8	+	25200				+	18	+	24489			
ECONOM & FINANCE (BANKING	4	95	23625	23479	*	*	*	10	238	22550	23281	*	*	*
HOTEL/RESTAURANT MGMT.	+	8	+	19100				+	27	+	19873			
HUMAN RSRCS (incl LABOR R	1	18	16450	24153	*	*	*	1	30	16450	23762	*	*	*
MANAGEMENT INFO SYSTEMS	7	27	27429	27245	*	*	*	8	92	27125	27064	*	*	*
MARKETING/MARK MGMT (RESR	8	117	20375	23402	*	*	*	9	316	21389	22748	*	*	*
REAL ESTATE	+	7	+	24880				+	9	+	25484			
COMMUNICATIONS														
ADVERTISING	+	3	+	21548				+	9	+	19227			
COMMUNICATIONS	+	25	+	20684				+	69	+	20150			
JOURNALISM	+	5	+	18540				+	22	+	16440			
TELECOMMUN/BROADCASTING	+	3	+	17593				+	8	+	20715			
EDUCATION														
ELEMENTARY EDUCATION	3	38	21667	20445	*	*	*	3	157	21667	19048	*	*	*
PRE-ELEMENTARY EDUCATION	+	2	+	16374				+	7	+	14742			
PHYSICAL EDUCATION	+	2	+	15850				+	18	+	19829			
SPECIAL EDUCATION	+	9	+	18628				+	28	+	19240			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	25000				+	31	+	18519			
TEXTILES & CLOTHING	+	18	+	20219				+	28	+	20269			
MERCHANDISING MANAGEMENT	+	2	+	20000				+	24	+	18032			
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	21250				+	4	+	19439			
LETTERS (incl English, Li	+	7	+	19325				+	34	+	18543			
VISUAL & PERFORMING ARTS	+	5	+	20815				+	27	+	19091			
HUMANITIES - OTHER	+	18	+	19911				+	27	+	20937			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	19747				+	6	+	20999			
HISTORY	+	2	+	20877				+	5	+	20951			
POLITICAL SCIENCE/GOVT	+	3	+	18567				+	24	+	20561			
PSYCHOLOGY	1	9	27000	20771	*	*	*	1	30	27000	18459	*	*	*
SOCIOLOGY	+	1	+	24000				+	6	+	20332			
SOCIAL SCIENCES-OTHER	+	2	+	16500				+	11	+	17939			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	30450				+	46	+	30616			
AGRICULTURAL	+	+	+	+				+	3	+	27999			
ARCHITECTURAL	+	11	+	30856				+	14	+	29937			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	28000			
CHEMICAL	2	125	34629	35174	*	*	*	5	232	32551	34955	*	*	*
CIVIL	5	94	30815	28620	*	*	*	6	236	30513	27558	*	*	*
COMPUTER	+	10	+	31140				+	31	+	30994			
ELECTRICAL/ELECTRONIC	16	232	33514	31508	*	*	*	19	499	33186	31283	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90/ THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	3	26	$28000	$29958	*	*	*	3	145	$28000	$30717	*	*	*
MECHANICAL	34	219	32922	32178	$35400	$33200	$31000	37	525	32821	32030	$35400	$33000	$29000
METALLURGICAL	+	5	+	33984				+	35	+	32139			
MINING (INCL GEOLOGICAL)	+	10	+	26638				+	16	+	28961			
NUCLEAR	+	3	+	32560				+	10	+	30060			
PETROLEUM	+	18	+	35906				+	42	+	35866			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	2	37	31750	28417	*	*	*	2	72	31750	29255	*	*	*
INDUSTRIAL TECHNOLOGY	+	17	+	25000				+	19	+	24526			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	11	+	21990				+	20	+	22174			
ANIMAL SCIENCES	+	8	+	17411				+	11	+	17571			
PLANT SCIENCES	+	1	+	20000				+	3	+	21000			
NATURAL RESOURCES	+	2	+	16000				+	3	+	18000			
OTHER AGRICULTURAL SCIENC	+	9	+	24556				+	11	+	23738			
COMPUTER SCIENCE														
COMPUTER SCIENCE	19	88	31503	30020	*	*	*	21	209	30979	29003	32150	32130	26520
COMPUTER PROGRAMMING	+	4	+	28150				+	9	+	27181			
INFORMATION SCIENCES & SY	+	44	+	28952				+	88	+	27874			
SYSTEMS ANALYSIS	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	31860				+	10	+	22399			
HEALTH SCIENCES	+	+	+	+				+	12	+	21711			
NURSING	+	1	+	27000				+	8	+	25650			
PHARMACY	+	5	+	37787				+	10	+	34905			
SCIENCES														
ACTUARIAL	+	2	+	27650				+	5	+	30180			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	4	+	17663			
BIOLOGICAL	1	4	25000	22750	*	*	*	1	17	25000	21874	*	*	*
CHEMISTRY	1	10	30500	27896	*	*	*	1	17	30500	26427	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	3	+	23000				+	7	+	21214			
MATHEMATICS	1	11	30000	22039	*	*	*	1	43	30000	22817	*	*	*
PHYSICS	1	2	35100	26550	*	*	*	1	5	35100	25602	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	131	2180						174	5156					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	17	539	$25165	$27006	*	*	*	36	962	$27803	$26730	$33000	$27750	$23000
ACCOUNTING (PRIVATE)	3	106	26507	26959	*	*	*	8	236	25878	25396	*	*	*
COMMERCIAL BANKING (CNSMR	+	7	+	19415				+	22	+	20032			
COMMERCIAL BANKING (LENDG	1	17	22000	22571	*	*	*	1	38	22000	22399	*	*	*
INVESTMT BANKING (CORP FN	1	4	31000	30400	*	*	*	2	8	27000	27720	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	1	+	21334			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	27000			
INVESTMT BANKG (SALES & T	+	1	+	30000				+	1	+	30000			
FINANCIAL/TREASURY ANALYS	2	35	25750	27514	*	*	*	3	76	27000	26295	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	2	+	21900				+	6	+	20767			
UNDERWRITING	1	11	18000	22136	*	*	*	3	31	21000	21888	*	*	*
INSURANCE - CLAIMS	1	6	22000	20967	*	*	*	1	23	22000	21349	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	6	+	17630			
MEDIA PLANNING	+	1	+	16000				+	6	+	20739			
REPORTING	+	1	+	16200				+	4	+	15740			
PRODUCTION	1	2	26000	27700	*	*	*	1	11	26000	25856	*	*	*
PUBLIC RELATIONS	+	3	+	16493				+	15	+	18961			
WRITING / EDITING	+	2	+	15700				+	10	+	18560			
MARKETING														
ADVERTISING	2	4	18000	20010	*	*	*	2	10	18000	18054	*	*	*
BRAND/PRODUCT MANAGEMENT	+	7	+	23057				+	34	+	23702			
BUYER/MERCHANDISING	1	49	27000	21249	*	*	*	1	76	27000	22298	*	*	*
DISTRIBUTION	+	8	+	23900				+	17	+	23495			
MARKET RESEARCH	+	3	+	23667				+	6	+	23960			
PURCHASING	1	7	21000	25731	*	*	*	1	10	21000	24431	*	*	*
SALES	4	114	21375	24914	*	*	*	5	312	21100	24464	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	21667				+	11	+	19658			
FINANC,TAXA, MONETARY POL	+	3	+	22890				+	9	+	23741			
ECONOMIC PROGRAMS	+	+	+	+				+	1	+	18000			
LAW ENFORCEMENT	+	1	+	19493				+	3	+	20664			
MILITARY	1	5	25900	26437	*	*	*	1	32	25900	22293	*	*	*
NATIONAL SECURITY	1	1	32700	32700	*	*	*	1	1	32700	32700	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	1	+	27500			
ENGINEERING														
BIOENGINEERING	+	5	+	25010				+	5	+	25010			
DESIGN / CONSTRUCT	3	131	26292	30212	*	*	*	4	332	26969	29845	*	*	*
ENVIRONMENTAL/SANITATION	+	11	+	28418				+	25	+	27890			
MANUFACTURING/INDUSTRIAL	5	146	32560	32231	*	*	*	9	385	32467	31859	*	*	*
SYSTEMS / PROGRAMMING	+	35	+	30222				+	70	+	30682			
POWER SYSTEMS	1	19	31600	30244	*	*	*	3	67	31773	31335	*	*	*
SOFTWARE DESIGN & DEVELOP	2	37	33550	31672	*	*	*	2	67	33550	31252	*	*	*
HARDWARE DESIGN & DEVELOP	3	26	33633	32690	*	*	*	3	56	33633	31737	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	50	$32525	$31729	*	*	*	4	128	$32525	$31079	*	*	*
TESTING	2	32	33959	29898	*	*	*	2	70	33959	30120	*	*	*
PROCESS ENGINEERING	7	112	34549	34606	*	*	*	9	207	33204	34397	*	*	*
PROJECT ENGINEERING	12	127	33058	31691	*	*	*	13	247	33033	32051	*	*	*
OTHER ENGINEERING	27	90	32654	30699	$34600	$33000	$31000	27	217	32654	30625	$34600	$33000	$31000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	25555				+	14	+	21283			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	18000				+	9	+	21690			
NURSES / PERSONAL CARE	+	1	+	27000				+	8	+	24475			
OCCUPATIONAL THERAPY	+	+	+	+				+	3	+	25346			
PHARMACIST	+	5	+	37787				+	6	+	36522			
PHYSICAL THERAPY	+	+	+	+				+	+	+	+			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	2	20000	17518	*	*	*	1	16	20000	19832	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	3	21000	16567	*	*	*	1	6	21000	15947	*	*	*
COUNSELING	1	2	16450	20225	*	*	*	1	15	16450	15743	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	5	+	17180			
SOCIAL WORK	+	1	+	18954				+	10	+	17262			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	15	87	30260	28660	*	*	*	16	181	29931	27717	*	*	*
INFORMATION SYSTEMS	1	17	30000	27955	*	*	*	2	87	25500	26847	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	38	32032	30159	*	*	*	3	96	28011	29160	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	3	30000	28433	*	*	*	1	8	30000	29675	*	*	*
AGRICULTURE/NAT'L RESOURC	+	24	+	19799				+	35	+	19905			
ARCHITECTURE	+	+	+	+				+	5	+	18130			
CONSULTING	3	34	30333	28418	*	*	*	3	81	30333	27118	*	*	*
HUMAN RESRCS /INDUS RELS	+	10	+	24850				+	25	+	23027			
MANAGEMENT TRAINEE	1	122	21000	20705	*	*	*	1	389	21000	20684	*	*	*
MATH/STATISTICIANS	+	1	+	25500				+	7	+	22184			
PARALEGAL	+	1	+	20000				+	3	+	19333			
RESEARCHERS NON-TECHNICAL	+	+	+	+				+	1	+	25000			
RESEARCHERS - TECHNICAL	+	1	+	18000				+	6	+	23020			
TEACHING	3	60	23000	19802	*	*	*	3	282	23000	18890	*	*	*
TOTALS	131	2180						174	5156					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 1 FEBRUARY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	6	+	$27983				+	80	+	$30160			
MBA--NON-TECH	1	29	$48000	35141	*	*	*	1	71	$48000	32593	*	*	*
MBA--TECH	+	9	+	34256				+	14	+	36280			
MS-BUSINESS	+	7	+	37786				+	16	+	34006			
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	8	+	42206				+	15	+	35257			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	3	+	31775				+	5	+	31065			
MANAGEMENT INFORMATION SY	+	1	+	38400				+	3	+	37133			
MARKETING/MKTNG MGT (RESE	+	1	+	50000				+	3	+	35271			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	3	+	29000			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	3	+	22800			
ELEMENTARY EDUCATION	+	1	+	27740				+	11	+	23002			
PHYSICAL EDUCATION	+	+	+	+				+	+	+	+			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	24000				+	6	+	21915			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
LETTERS	+	+	+	+				+	1	+	12000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	+	+	+			
HUMANITIES - OTHER	+	1	+	20000				+	1	+	20000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	2	+	32200			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	1	+	23419			

continued

ECPO REGIONAL Report No. 1 FEBRUARY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	$35372				1	9	$36500	$35688	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	2	$38500	38500	*	*	*	2	10	38650	35791	*	*	*
CIVIL	2	13	30500	32592	*	*	*	2	47	30500	31711	*	*	*
COMPUTER	+	+	+	+				+	1	+	39364			
ELECTRICAL/ELECTRONIC	2	15	38000	38149	*	*	*	2	43	38000	36688	*	*	*
INDUSTRIAL	+	2	+	35300				+	9	+	37056			
MECHANICAL	10	29	37345	37860	*	*	*	11	39	37255	37083	*	*	*
METALLURGICAL	+	5	+	38280				+	5	+	38280			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	+	+	+				+	+	+	+			
PETROLEUM	+	4	+	38325				+	8	+	38513			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	24000				+	2	+	29124			
HEALTH SCIENCES	+	+	+	+				+	2	+	20800			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	2	29500	30500	*	*	*	1	3	29500	32000	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	11	12	41573	41550	*	*	*	11	32	41573	37292	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	1	+	34800				+	11	+	32528			
MATHEMATICS (INCL ACTUARI	+	1	+	28395				+	8	+	32343			
PHYSICS	1	1	30000	30000	*	*	*	1	3	30000	29917	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	29	158						32	470					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	17	+	$38494				1	34	$38000	$40276	*	*	*
MBA--TECH	+	1	+	40000				+	3	+	39333			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	13	+	48377				+	29	+	44776			
MBA--TECH	+	2	+	41750				+	7	+	53371			
OVER 4 YEARS														
MBA--NON-TECH	+	9	+	42100				+	28	+	44746			
MBA--TECH	+	+	+	+				+	3	+	67333			
TOTALS	+	42						1	104					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/10/90 THROUGH 2/8/90							CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$38000				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	1	+	58000			
ECONOMICS	+	+	+	+				+	1	+	38000			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	38000				+	5	+	37560			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	50000			
CHEMICAL	1	2	$50000	50500	*	*	*	2	9	$50020	48447	*	*	*
CIVIL	+	1	+	37200				+	1	+	37200			
COMPUTER	+	+	+	+				+	+	+	+			
ELECTRICAL/ELECTRONIC	+	1	+	55900				+	4	+	57975			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	2	+	45500			
METALLURGICAL	+	+	+	+				+	2	+	52560			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	2	+	33550			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	6	+	39383			
GEOLOGICAL SCIENCES	+	+	+	+				+	+	+	+			
MATHEMATICS	+	+	+	+				+	2	+	36000			
PHYSICS	+	+	+	+				+	3	+	42293			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	6						2	45					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27803 36 35500/23000								
ECONOM & FINANCE (BANKING				21500 2	23000 1				
MANAGEMENT INFO SYSTEMS							27500 2	21500 1	
MARKETING/MARK MGMT (RESR		18000 2							
CHEMICAL									27000 1
CIVIL									29000 1
ELECTRICAL/ELECTRONIC	31000 1						33500 1		
INDUSTRIAL	28000 1								
MECHANICAL	31250 2								
ENGINEERING TECHNOLOGY								30000 1	
COMPUTER SCIENCE	32000 1				31000 1		31570 9		
MATHEMATICS					30000 1				
PHYSICS							35100 1		

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				25000 1					
BUSINESS ADMIN (INCL MGMT				22000 1		21000 1			
ECONOM & FINANCE (BANKING				22333 3		20000 1			
MANAGEMENT INFO SYSTEMS	27000 1								
MARKETING/MARK MGMT (RESR				20500 2					26000 1
PSYCHOLOGY						27000 1			

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25500 1					
BUSINESS ADMIN (INCL MGMT			22500 1						
HUMAN RSRCS (INCL LABOR R									16450 1
MANAGEMENT INFO SYSTEMS				30000 1	24000 1				
MARKETING/MARK MGMT (RESR		18000 1							
ELEMENTARY EDUCATION					22000 2				
CIVIL						26300 1	24575 1		
ELECTRICAL/ELECTRONIC				31980 1					
INDUSTRIAL						24000 1			
MECHANICAL		33500 1		32300 2					34000 1
COMPUTER SCIENCE						29300 2			
BIOLOGICAL					25000 1				

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ECONOM & FINANCE (BANKING							25000 1	21000 1	
MARKETING/MARK MGMT (RESR									24750 2
ELEMENTARY EDUCATION				21000 1					
CHEMICAL									33540 1
ELECTRICAL/ELECTRONIC					33500 1		35260 2		35400 1
MECHANICAL					28000 2		33000 1		35646 7
COMPUTER SCIENCE					32500 1				
CHEMISTRY									30500 1

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE	METALS & METAL		MINING	PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING			27000	2	28000	1										
ECONOM & FINANCE (BANKING													26500	1		
MANAGEMENT INFO SYSTEMS	32500	1											27000	1		
MARKETING/MARK MGMT (RESR					22000	1										
CHEMICAL															34072	3
CIVIL													32000	1	35600	2
ELECTRICAL/ELECTRONIC	33400	1	32500	8							34500	1	35000	1		
INDUSTRIAL	32000	1														
MECHANICAL	34000	1	31849	13				34080	1		33550	2			33012	2
ENGINEERING TECHNOLOGY													33500	1		
COMPUTER SCIENCE	32097	3	32000	1											32032	1

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						26000 1	
ELECTRICAL/ELECTRONIC						31740 1	
MECHANICAL		33000 2					
COMPUTER SCIENCE							26000 2

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27803 36 35500/23000	18000 2		21500 2	23000 1		27500 2	21500 1	
BACHELOR - TECHNICAL	30700 5				30500 2		32066 11	30000 1	28000 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	27000 1			22143 7		22667 3			26000 1
BACHELOR - TECHNICAL									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		18000 1	22500 1	27750 2	22667 3				16450 1
BACHELOR - TECHNICAL		33500 1		32193 3	25000 1	27225 4	24575 1		34000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL				21000 1			25000 1	21000 1	24750 2
BACHELOR - TECHNICAL					30500 4		34507 3		34896 10

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	32500 1	27000 2	25000 2					26750 2	
BACHELOR - TECHNICAL	32615 6	32093 22 34600/30600			34080 1		33867 3	33500 3	33934 8

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL						26000 1	
BACHELOR - TECHNICAL		33000 2				31740 1	26000 2

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27803 36 35500/23000	26417 6							
ECONOM & FINANCE (BANKING		22000 1		22000 1	23000 1				25750 2
MARKETING/MARK MGMT (RESR									29500 1
COMPUTER SCIENCE		26520 1			31000 1				

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			22000 1						
ECONOM & FINANCE (BANKING		22500 2							
MARKETING/MARK MGMT (RESR		18000 1					26000 1		

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							22500 1		
ECONOM & FINANCE (BANKING						21000 1	20000 1		
MARKETING/MARK MGMT (RESR	18000 2						21000 3		
PSYCHOLOGY			27000 1						

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CHEMICAL									36500 1
CIVIL							26625 3		
ELECTRICAL/ELECTRONIC									33300 2
MECHANICAL							28000 1		31517 6
COMPUTER SCIENCE			25900 1	32700 1					

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS									30000 1
CHEMICAL						35717 1	30180 3		
CIVIL								35600 2	32000 1
ELECTRICAL/ELECTRONIC		31860 2		33450 2	33050 2	32200 1		34750 2	33503 7
INDUSTRIAL									28000 2
MECHANICAL		31600 1		34000 1	33500 1		34717 6	32175 7	33189 14
ENGINEERING TECHNOLOGY								31750 2	
COMPUTER SCIENCE			32000 1						32250 2
CHEMISTRY					30500 1				
PHYSICS			35100 1						

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR									20000 1

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ECONOM & FINANCE (BANKING						21000 1			
HUMAN RSRCS (incl LABOR R		16450 1							
MANAGEMENT INFO SYSTEMS					26167 6	30000 1			
ELEMENTARY EDUCATION	21000 1								
COMPUTER SCIENCE					32190 10		28011 3		
MATHEMATICS								30000 1	

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT				21000 1					
ELEMENTARY EDUCATION									22000 2
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL		28000 1							
COMPUTER SCIENCE		32000 1							
BIOLOGICAL									25000 1

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27803 36 35500/23000	25786 7		22000 1	23000 1				27000 3
BACHELOR - TECHNICAL		26520 1			31000 1				

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		21000 3	22000 1				26000 1		
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 2		27000 1			21000 1	21100 5		
BACHELOR - TECHNICAL									

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			25900 1	32700 1			26969 4		32467 9

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL									30000 1
BACHELOR - TECHNICAL		31773 3	33550 2	33633 3	32525 4	33959 2	33204 9	33033 13	32756 26 36000/31500

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL									20000 1
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21000 1	16450 1			26167 6	25500 2			
BACHELOR - TECHNICAL					32190 10		28011 3	30000 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				21000 1					22000 2
BACHELOR - TECHNICAL		30333 3							25000 1

AVERAGE SALARY OFFERS FEBRUARY 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 2/8/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									48000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							